

IT Made Real

Whether you're looking to expand, expedite or enhance your capabilities we have a plan for you.
No matter what your challenges are, we have a plan for IT.



Watch IT Solutions Video

A Plan for IT infographic



Everyday everyone faces the same thing: Challenges.

From now on you can prevent work disruptions, streamline operations, even increase productivity. You can do it with scalable, fast technology optimized for the way you work.

We have a plan for IT

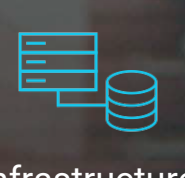
Transformative end-to-end solutions for your team to perform their best.



Security



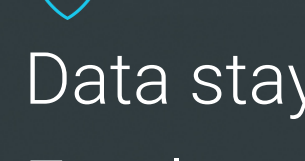
PC Solutions



Infrastructure



Services



SECURITY

Data stays protected. Employees stay productive.

Data security and protection solutions that can scale to any business size. You'll be able to identify and prevent threats, assure business continuity and keep everyone confident.

[READ CYBER SECURITY REPORT >](#)

#1

Purpose-Built Backup Appliance (PBBA)⁹

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99%

of malware prevention on average with ESSE¹⁰

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DATA PROTECTION

PREVENT THREATS

ENSURE CONTINUITY

Dell Data Guardian >

Protect, control and monitor data wherever it goes. Advanced data security ensures data is encrypted wherever it goes. All usage is controlled and monitored and visibility of data activity and location is simple and accessible.

Dell Endpoint Security Suite Enterprise >

AI technology sees and stops threats and attacks at the ideal time: before they happen. With ESSE you can prevent an average of 99% of malware¹⁰ so your team can work without disruptions.

Data Domain >

The No. 1 purpose-built backup appliance⁹ gives you industry-leading deduplication, scalability and cloud-ready storage protection. You can efficiently guard mission critical data at a lower cost, even during modern disaster recovery.

Dell Encryption Enterprise >

Work without worries. Multiple encryption options meet your needs with flexibility and help protect data at rest and help enable compliance with data security regulations.

Dell EMC SonicWall Firewalls >

This simple-to-deploy security appliance offers cloud based multi-layered security to prevent ransomware effectively.

Integrated Data Protection Appliance >

IDPA is an all in one, turnkey solution converging storage, protection software, search and analytics into an easy to deploy, scalable and simple solution. IDPA is 64% faster than competing converged solution vendors.¹¹

PC SOLUTIONS

Everything-optimized

We offer award-winning devices designed for the way you work, anywhere, anytime. The most manageable and secure commercial PCs¹, surrounded by an ecosystem of technology, accessories and services that maximize performance, efficiency, and security for everyone.

up to
25%

saving on PC lifecycle management²

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#1

monitor brand³

[VIEW INFOGRAPHIC >](#)

Latitude 7285 2-in-1 >

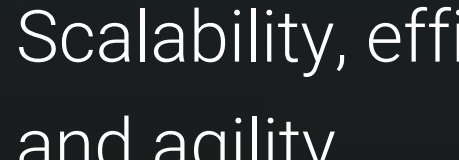
The world's thinnest and lightest 12" Windows-based commercial 2-in-1.⁴ Give your workforce the mobility, features and flexibility to stay connected and productive no matter where they go.

Latitude 5290 2-in-1 >

Keep your whole team connected and confident. The 12.5" mobility tool connects everyone with confidence thanks to advanced security features.

OptiPlex 5050 Micro >

Even the smallest workspace can be hugely productive. This micro-sized, high-performance desktop is so small you hardly know it's there.



Scalability, efficiency and agility

Get your applications online faster and more efficiently, with the right IT infrastructure giving you scalability to grow and adapt to your needs.

50%

lower SQL query response time with PowerEdge R740⁵

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6x

average ROI over 5 years⁶

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VxRail Hyper-Converged Infrastructure >

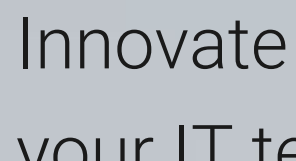
VxRail delivers simplicity and enjoy average ROI over five years.⁶ Enjoy total, end-to-end lifecycle management and a whole new level of simplicity with extreme automation.

SC Series Storage >

Maximize the value of your storage investments and get the lowest cost/GB.⁷ Our SC Series storage portfolio gives you capabilities like intelligent data reduction, advanced auto tiering and more.

PowerEdge R740 Rack Server >

Get maximum application performance thanks to the optimum combination of accelerator cards, storage and compute power in a 2U, 2-socket platform. Refreshing your server infrastructure can reduce up to 61% in server maintenance costs.⁸



Innovate and extend your IT team

Best-in-class services for your IT team means you can get systems up and running fast and resolve issues even faster. From refreshing your PC fleet to modernizing your entire infrastructure, we have a plan for it.

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up to
66%

faster time to deploy with ProDeploy Enterprise Suite, including ProDeploy Plus¹²

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up to
90%

faster to resolve server issues with ProSupport Plus with SupportAssist¹³

[READ DATASHEET >](#)

ProDeploy Client Suite >

Get new business PCs up and running faster from factory to desk, all with less IT effort. And, with ProDeploy, you can reduce PC deployment time by up to 35%¹⁴

ProDeploy Enterprise Suite >

Award winning enterprise deployment that helps you get more out of technology starting on day one.¹⁵ Spend up to 82% less time on project planning and 92% less hands-on time for in-house administrators and more time transforming your business.¹⁶

IT SUPPORT

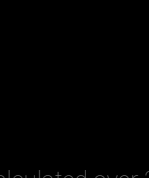
ProSupport Client Suite >

Resolve issues with minimal effort with 24x7 access to in-region support experts, automatic monitoring, issue detection, alerts and case creation with next business day onsite support. In addition, ProSupport Plus with SupportAssist significantly reduces time to resolve a failed hard drive with up to 72% fewer steps in the support process.¹⁷

ProSupport Enterprise Suite >

Fearlessly adopt new technology with enterprise class support that spans all of your platforms, brands and solutions. Avoid problems before they happen, with proactive monitoring, automated issue detection and predictive analysis failure detection.¹⁸

Find out our plan for IT and how we can help



Contact a specialist now

Connect with a midmarket product specialist now.

¹ Based on Dell internal analysis, August 2017.

² Based on the Forrester® Dell PC Solutions Cost Estimator tool, commissioned by Dell and Intel, April 2016. Estimated savings is calculated over 5 years and includes hardware, software, services, and other resource adjustments.

³ IDC Worldwide PC Monitor Tracker (Q1/17).

⁴ Based on Dell internal analysis, March 2017.

⁵ Dell EMC PowerEdge 14th Generation (R740) decreased Average Query Response Time per second by 50% compared to 13th Generation R730 with similar Unity Storage. Based on a Dell EMC Engineering study using the TPC-E benchmark to test Microsoft SQL Server 2016.

⁶ Based on an October 2017 IDC whitepaper sponsored by Dell EMC, "The Business Value of Modernizing Infrastructure with Hyper-Converged Systems," where IDC interviewed organizations in the U.S., Germany and Australia. Average ROI assumes a discounted investment of \$1.09 million over 5 years and will vary.

⁷ Dell internal analysis, April 2017. Net effective capacity after 5.1 data reduction including 5 years of 7x24x4-hour on-site support as compared to other midrange storage from major vendors. Customer's price may vary based on a variety of circumstances and data should be used for comparison purposes. Based on US cost per GB.

⁸ Results based on a study of 14 global organizations conducted by IDC and commissioned by Dell EMC, "Accelerate Business Agility with Faster Server Refresh Cycles," May 2017.

⁹ Based on IDC WW Purpose-Built Backup Appliance Systems Tracker, Q1/17 (revised), March 2018.

¹⁰ Based on NSS labs testing powered by Cybereason, Feb 2017.

¹¹ Efficiently Protect Virtual Environments with Integrated Data Protection Appliances from Dell, commissioned by Dell EMC, February 2018.

¹² Based on a Feb 2018 Principled Technologies Test Report commissioned by Dell EMC comparing in-house deployment vs. Dell EMC ProDeploy for Enterprise deployment service for Dell PowerEdge R730 servers, Dell Storage SC9000 and SC420 and networking components. Actual results will vary. Full report: http://dell.com/sites/documents/040818_content/data-sheets/en/Documents/prodeploy-enterprise-principled-technologies-report.pdf

¹³ Based on Sep 2018 Principled Technologies Test Report commissioned by Dell EMC, "Resolving Server Problems with Dell ProSupport Plus and SupportAssist." Actual results will vary. Full report: <http://facts.ps/1P56W60>.

¹⁴ Based on May 2016 Principled Technologies Report commissioned by Dell. Testing results extrapolated from a 10-system deployment to project time savings for larger deployment compared to in-house manual deployment. Actual results will vary. Please contact your Dell representative for a copy of the study.

¹⁵ 2016 TSA Star Award for Best Practices in Service Offer Development.

¹⁶ Based on a November 2017 Principled Technologies Test Report commissioned by Dell EMC comparing in-house deployment vs. Dell EMC ProDeploy for Enterprise deployment service for Dell PowerEdge R730 servers, Dell Storage SC9000 and SC420 and networking components. Actual results will vary.

¹⁷ Based on May 2016 Principled Technologies test report, "Dell SupportAssist Provided Proactive Support for Hard Drive Failure," commissioned by Dell. Testing conducted in the United States. Actual results will vary. Full report: <http://facts.ps/C398cy>.

¹⁸ Predictive analysis failure detection includes hard drives, solid state drives, batteries and fans.