



# PhoneLine+ Hardware Only

**What you need to know.**

Key questions answered by **Thomas Collingwood-Smith**



## What is PhoneLine+ Hardware Only?

The PhoneLine+ Hardware Only version allows you to provision Gamma CPE (IP handset) to your customers, enabling a 'plug and play' option. There's no need to worry about your customers entering incorrect MAC addresses, setting up accounts or downloading software. The hardware only option allows your customers to simply replace their existing phone line with ease.



## Who is it designed for?

This option will work for you if you have customers who would like to replace their existing phone line with ease and simplicity and only need PhoneLine+ via a physical handset. That's to say, they do not wish to have the 'soft client' - the application for mobile or browser.



## How does this benefit me?

This option allows you to improve your customer experience and increase revenue and sales because there is minimal disruption to your customer. They can get on with running their business with a future-proofed digital phone line.

## Can my customer have a mix of standard PhoneLine+ and Hardware only?

The choice is made at a company level, so all users within the same company must be either on PhoneLine+ or PhoneLine+ Hardware Only.



### If my customer would like to add the 'soft client' in the future, can they still have it?

Great news! You can add the 'soft client' later and all new PhoneLine+ orders will be 'plug and play'.

Just remember, when making the order you'll always need to choose the hardware CP option first; then you'll need to use the re-grade option and have your customer's email address. Please refer to the Knowledgebase or speak to your account manager for further details.



### Is this new version the same price as the standard PhoneLine+?

Yes, it is. There are no changes to the price, including term length options and voice plans.

### How do I order it?

For an easy guide to ordering, watch our provisioning video in the Knowledgebase. If you'd like to find out more get in touch with your account manager today.





### **Thomas Collingwood-Smith**

is the Connectivity and PSTN Switch-Off Specialist at Gamma. With Several years spent at Gamma, Thomas brings together an understanding of legacy voice and connectivity products, and what is needed to successfully deliver an All-IP future. He has specialised in a number of key Gamma products in this time including SIP, Broadband and Ethernet.

**Working smarter, together.**

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