

A woman with curly brown hair, wearing a white ribbed top and an orange beaded necklace, is talking on a black mobile phone and typing on a silver laptop. She is in a clothing store with racks of clothes and warm lighting in the background.

**SMB**

Expand, Consolidate and Save

# SMB

## Expand, Consolidate and Save

Today's small and medium businesses are dealing with many challenges and opportunities. Growing business is obviously your number one priority. Business applications need to be available from anywhere, 24/7 and from any device. As technology early adopters (BYOD, cloud services, mobility), you have to deal with threats associated with your agility.

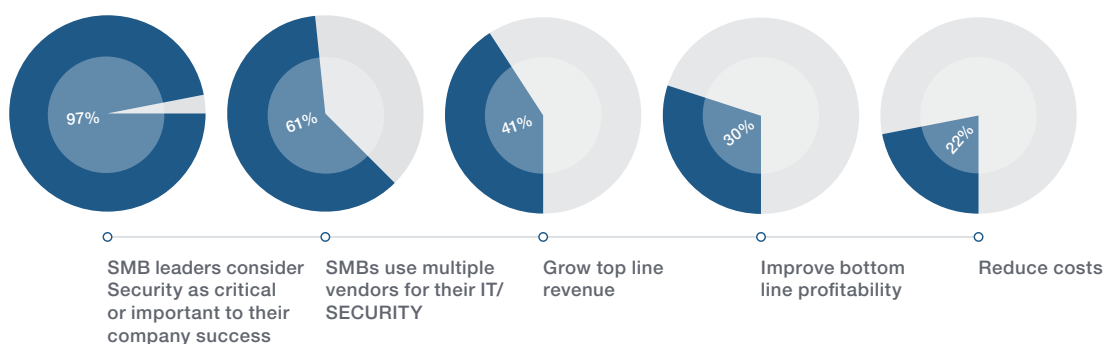
Faster infrastructure and greater security are "must haves" to sustain your growing business but the time and resources which you can allocate to this need are limited.

In a recent study conducted by Osterman Research and Fortinet, SMB owners ranked their priorities as follows:

Figure: 1

### Top Priorities for the Next 12 – 18 Months

Percentage of of Those Responding a "Critical Priority"



Source: Osterman Report 2015

As a result, many organizations are seeking solutions to balance endpoint control, secure use of SaaS, enhance the capabilities in Unified Threat Management (UTM) appliances and much more; all while simplifying systems and freeing up resources to drive the business.

Fortinet continues to lead the market with its unique Connected UTM portfolio:

- **The broadest set of top-rated** and consolidated features on one appliance
- **Additional, integrated security and IT components** for the easiest deployment
- **More effective, yet easy to manage solutions** to secure and enable your business

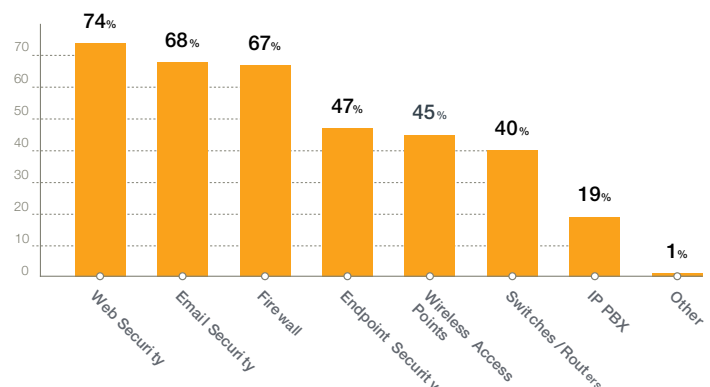
For the 7th year in a row, Fortinet has been recognized as a leader in the Unified Threat Management (UTM) industry according to Gartner.

Fortinet sets the cadence with the unique Connected UTM, which extends the market-leading network security appliance with integrated switching, wireless access,

endpoint security and other components. This comprehensive solution offers the broadest set of components in the industry, that all share a common look and feel and may be managed by a single “pane-of-glass” for quick deployment, easy management and lowest total cost of ownership.

Figure: 2

### SMBs Want a Single Source Partner for...



Fortinet has more certified security technologies than any other vendor, and invests heavily in meeting independent testing standards. The quality of our security functionality is also certified by independent organizations such as ICSA Labs, NSS Labs and Virus Bulletin 100. We also meet numerous government standards, such as FIPS 140-2, Common Criteria EAL2 and EAL4+ as well as other important certifications for IPv6 or ISO 9001.



# Connected UTM for SMB

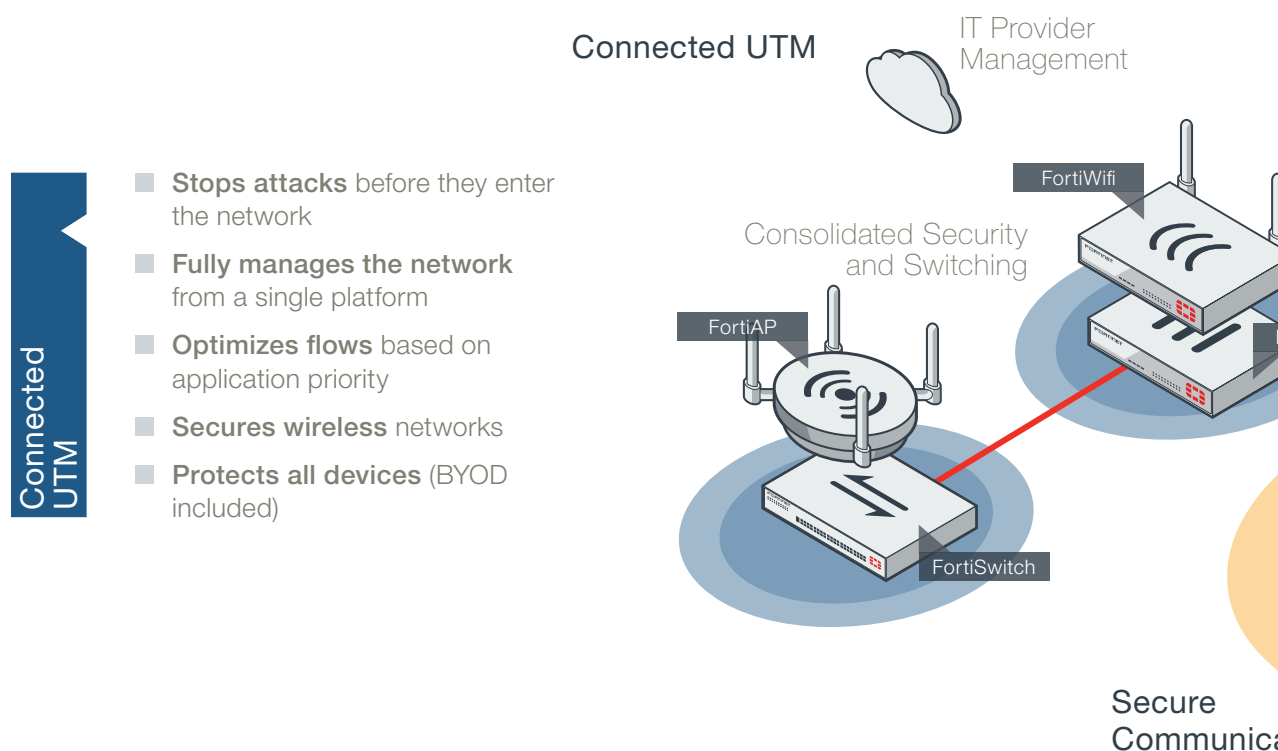
A Complete, Flexible and Scalable Approach to Secure and Simplify Your Business Network

As businesses grow they add employees, offices, computing devices and business applications. These must be networked in order for individuals and information to be accessible - anytime anywhere - to serve customers, spur growth and improve profitability. Wherever a business is on its growth path, Fortinet provides everything

you need: top-rated protection from the network to end-user devices, integrated wired and wireless equipment and a single “pane-of-glass” to easily manage it all. This comprehensive, integrated and easy-to-manage solution is a key reason why Gartner views us as “setting the cadence for the UTM Market.”

Figure: 3

## SMB and Security



**SMB**

Expand, Consolidate and Save

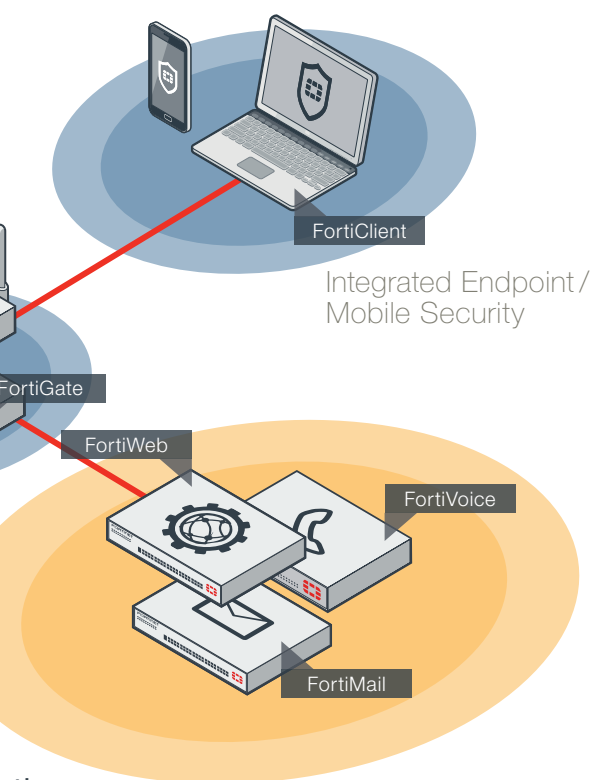
# Your Business is Growing

## Secure Communications

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As you grow, the criticality of enabling information technology and security increases correspondingly. Whether it's the simple economic benefit of moving email, web or voice communications from a basic, one-size-fits-all cloud service with escalating per-user per-month pricing to enterprise-class, fixed cost on-premises systems, or it's the strategic importance of controlling key infrastructure without the

day-to-day management headache, many organizations are investing more in critical systems. For such organizations, Fortinet offers the broadest set of components, all sharing the same user experience of our flagship connected UTM, to establish and secure web applications, email and voice communications.



- **Extends network connections** at levels 2-3
- **Protects email, VOIP, and critical applications**
- **Protects against attacks** targeting VoIP
- **Protects your network** from infected material transferred by the web

Secure  
Communications

# Secure Your Business

Connected UTM

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## FortiGate

MARKET LEADING UTM

- 1 Protect your users, systems and data
- 2 Plug & play
- 3 POE/Wi-Fi



## FortiClient

SECURING REMOTE ACCESS

- 1 Secures the endpoints
- 2 Top-rated managed antivirus  
URL filtering
- 3 Win, Mac, iOS & Android



## FortiSwitch

CENTRALIZED MANAGEMENT

- 1 Layer 2/3
- 2 1 – 10 Gbps
- 3 8, 24, 32, 48, 64
- 4 POE/POE+



## FortiAP

AVOID ADDITIONAL CONTROL COST

- 1 802.11ac
- 2 To 1.3 Gbps
- 3 Application prioritization

# Your Business is Growing

## Secure Communications

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### FortiMail

ADVANCED EMAIL SECURITY  
INCLUDING QUARANTINE

- 1 Secure mail server
- 2 Anti-virus, -spam, -phishing,
- 3 Sandboxing, DLP, encryption, archiving & quarantine



### FortiWeb

FULL WEBSITE PROTECTION

- 1 Secure web applications to 20 Gbps
- 2 PCI compliance (5.5, 5.6)
- 3 Single Sign-on
- 4 Auto-learning



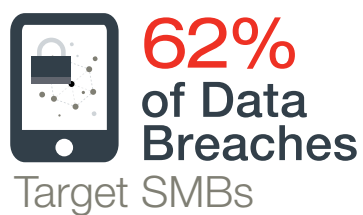
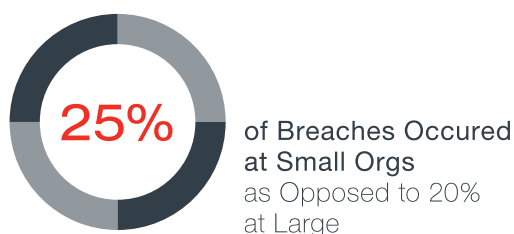
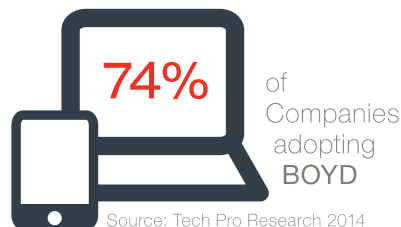
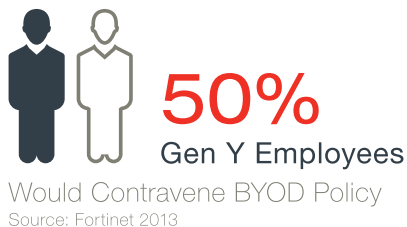
### FortiVoice

PROTECT YOUR VOICE  
FLOWS

- 1 PBX
- 2 Pro features
- 3 Toll fraud
- 4 Through FortiGate: Prevent TDOS, SPIT, VOIP fuzzing







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